Case Study:

The Company
Founded in 2008, Delta Rigging & Tools, Inc (DR&T) is the largest U.S. provider of lifting products and services. The company primarily serves the energy, transportation and construction industries, offering lifting and rigging services and certifications as well as renting and selling rigging equipment. DR&T is headquartered in Houston, TX with offices located throughout Louisiana, Texas and Colorado.

Opportunity
DR&T was approaching an all too familiar problem for many companies – they were outgrowing their current IT infrastructure and capabilities. As business flourished, the operational and capital expense of running an in-house data center increased as well. Power outages and temperature regulation issues challenged the IT staff and kept them from performing their day-to-day jobs. Adding further concern, their home office is in Houston, Texas; known for the potential of flooding hurricanes. It was time to consider moving their data center operations to a secure, colocation facility.

Location was the primary consideration for the DR&T executive team when choosing a colocation solution. The facility had to offer environmental stability, but it was also important that it remain relatively close to the company headquarters. With a widespread operation and global customer base, DR&T needed an IT partner who could ensure maximum uptime and design a solution with built-in redundancy and 24x7x365 staffing, as well as monitoring.

Delta Rigging & Tools Moves Data Center to Austin 1

Company
- Largest U.S. provider of lifting products & services
- Over 700 employees
- Headquartered in Houston, TX

Industry
Lifting & Rigging

The Opportunity
The company was outgrowing their in-house data center and experiencing frequent outages.

The Solution
DR&T migrated into Data Foundry’s Austin 1 data center for its convenient, strategic location (outside of natural disaster zones) and reliability.

The Results
Since moving into Austin 1, DR&T has experienced 100% uptime and their technical teams have been able to dedicate more time to core business operations.

Data Foundry’s Austin 1 Keeps Delta Rigging Up and Running 24x7x365

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OPPORTUNITY
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SOLUTION

After a thorough data center evaluation process, DR&T chose Data Foundry for their IT colocation partner. Since location was paramount to the decision, Data Foundry’s Austin 1 Data Center is close enough for convenience, but far enough away from Houston to mitigate the threat of natural disasters. Upon moving the corporate data center to Austin 1, DR&T’s IT staff has been better able to ensure maximum performance of their systems, increased uptime and exceptional security.

In operation since 2003, Austin 1 is a 40,000 SF data center powered by a dedicated 400 MW substation. Multiple levels of redundancy are built into every level of Austin 1’s power infrastructure. The FM-200 fire suppression system and advanced security systems with biometric access controls ensures the security of the facility. With 15+ fiber provider options to choose from, Data Foundry also offers carrier neutrality. From the substation to distribution within the data center, the design of Austin 1 offers DR&T the peace of mind in knowing their business is up and running 24x7x365.

RESULTS

Since moving its infrastructure into Data Foundry’s Austin 1 Data Center, Delta Rigging has experienced 100% uptime. The power blips and temperature challenges that were common at the in-house location are a thing of the past. Since Data Foundry’s core expertise is in data center operation and management, its experienced teams are easily able to maintain optimal levels across the facility. By outsourcing their data center operations to Data Foundry’s experienced 24x7x365 on-site staff, DR&T also freed up their existing technical teams to work on internal projects rather than managing and operating their own data center—saving time and money.

“The Data Foundry team took the time to listen and provide us with the best, most cost-effective solutions, rather than just trying to make a quick sale. I was confident that we were receiving a true consultation and the level of professionalism was beyond our expectations.”

Adam Orgeron, IT Manager of Delta Rigging

ABOUT DATA FOUNDRY

Data Foundry is a privately held company headquartered in Austin, Texas that provides data center colocation, disaster recovery and managed services for enterprise customers across a variety of industries including energy, healthcare and financial services. The company’s premier data centers are supported by experienced onsite technicians, security staff and customer support 24 X 7 X 365. Founded in 1994, Data Foundry was one of the first 50 Internet Service Providers in the United States. Today, Data Foundry owns and operates purpose-built, carrier-neutral data centers in Texas and operates a global network with colocation presences for deployments worldwide. For more information, visit www.datafoundry.com or call 1.888.839.2794.